

**VALUE BUILDER**

May 2018 Workshop

Breakfast, Business Workshops & Networking

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| **DATE:** | May 3, 2018 | **TIME:** | | 7:30AM-10AM | **LOCATION:** | 1 Source Business Solutions |
| **YOUR WORKSHOP LEADERS:** | | | **Geometric Growth: “Growing Your Business w/Ease”**  There are 4 ways to build business revenue and sales. Learn them and you will understand how your customers and sales people are key to identifying what is next in the growth of your company.  In this workshop you will learn:  • To get out of your own way, thereby increasing sales and revenue.  • The things that are and aren’t working to grow your business.  • How to identify the next product or service you should offer.  • Prioritize your growth opportunities to maximize your time and efforts to bring in gobs of new business.  **Value Driver Spotlight – Growth Potential**  Often companies fall into the trap of believing the only way to grow is to sell more to the same customers, or attract more customers like the ones they already service.  While this is one way to grow, this perspective ultimately limits a company’s growth potential, and can cause the growth and value of the business to plateau and become stagnant.  Learn how to keep your business fresh and growing on multiple fronts through proven strategies to expand using new products, geographical markets, and demographic segments. | | | |
| **Roger Knecht, President**  **Universal Business Builder** | | |
| Speaker, Author, Business Value  Builder & Trainer - Roger Knecht  can help you develop a team of  committed individuals for success  and profits using proven systems. | | |
| **Scott McKinley – Law of Attraction and Value Builder Certified Coach** | | |
| Scott has spent a decade working with business owners to improve and increase the value of their businesses and prepared them for exits. | | |
| He has personally assisted hundreds of individuals in the  development & growth of their own businesses. | | | “Build it! Own it! Sell it profitably!” | | | |
| For a FREE business score go to:  [www.universalbusinessbuilder.com](http://www.universalbusinessbuilder.com) | | | REGISTER TODAY AT: [universalaccounting.com/value-builder-workshops](http://www.universalaccounting.com/value-builder-workshops)  DATE: May 3rd, 2018 TIME: 7:30AM-10:00AM  LOCATION: 1 Source Business Solutions 6966 South Commerce Park Dr., Midvale, UT  (Training room: Please enter from the west basement door/parking on the side streets) | | | |

ABOUT THE VALUE BUILDER SYSTEMTM

The Value Builder System TM is a statisticallyproven method for increasing the value of a company by 71%