



# VALUE BUILDER

April 2018 Workshop

Breakfast, business workshops and networking

**DATE:** April 4, 2018 **TIME:** 7:30AM-10AM **LOCATION:** 1 Source Business Solutions

## YOUR WORKSHOP LEADERS:



### Roger Knecht, President Universal Business Builders

Speaker, Author, Business Value Builder & Trainer - Roger Knecht can help you develop a team of committed individuals for success and profits using a proven system.



### Scott McKinley - Structured Power Coaching/Value Builder Implementation

Scott has spent a decade working with business owners, students, and graduates of Universal Accounting Center as the senior Marketing coach.

He has personally assisted hundreds of individuals in the development and growth of their own businesses.

For a FREE business score go to:  
[www.universalbusinessbuilder.com](http://www.universalbusinessbuilder.com)

## In the Black: M.A.P. Your Business – Production

When implemented these Accounting principles can make your business more profitable. You'll learn:

- The power of the Universal Business Model to insure profits and how to properly M.A.P. your business.
- Pour on the communication.
- Improve your internal processes.
- Take what you have and make it better.
- How to implement the 3 principles in your business right away with immediate, intermediate and long-term application.

## Business Improvement Cycle

Within business there are specific strategies and processes to turn a business around and insure profit. Every business has cycles and trends that it must deal with and following these principles empowers a business owner to be more in control when working to be profitable. Attend and leave with action items to help you weather the storms that may come in business.

**“Build it! Own it! Sell it profitably!”**

REGISTER TODAY AT: [universalaccounting.com/value-builder-workshops](http://universalaccounting.com/value-builder-workshops)

DATE: April 4<sup>th</sup>, 2018 TIME: 7:30AM-10:00AM

LOCATION: 1 Source Business Solutions 6966 South Commerce Park Dr., Midvale, UT  
(Training room: Please enter from the west basement door/parking on the side streets)

## ABOUT THE VALUE BUILDER SYSTEM™

The Value Builder System™ is a statistically proven method for increasing the value of a company by 71%