December

VALUE BUILDER

Workshop

Sponsored by Universal Accounting

DATE: December 7th **TIME:** 8AM-10AM **LOCATION:** Noah's Event Center, Room 104

YOUR WORKSHOP LEADERS

HumanEkdromi
Travel • Serve • Learn • Grow

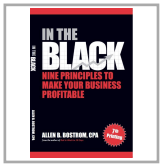
Illens Dort - CEO/Founder of HumanEkdromi, Speaker, Trainer, Coach, and Mentor

Illens has a passion for helping people find their passion and do it with compassion. He has been in the leadership and management field for over 20 years. His company focuses on humanitarian excursions, corporate training, and executive retreats.

UNIVERSAL ACCOUNTING

Scott McKinley - Structured Power Coaching/Value Builder Implementation

Scott has spent a decade working with business owners, students, and graduates of Universal Accounting Center as the senior Marketing coach. He has personally assisted hundreds of individuals in the development and growth of their own businesses.



VALUE Builder™ WORKSHOP

Establishing and Cultivating Lasting Relationships

Benefits:
-Establish and maintain lasting relationship with people.
-Learn how to communicate when the stakes are high.
-Create an environment and a culture where people feel they belong.
-Put people first and task second.
-Learn principles and processes to help you find new customers, serve and grow with them.
-Create a culture where employees will give more than 100 percent of their effort because they know you care about them.

Your Net Promoter Score

What is your company doing to improve the relationship you have with your customers to generate repeat business. How are you leveraging the good work you do to generate referrals? This month in the Value Builder workshop we will address your need to know and understand the Net Promoter Score for your business. See what you can do to develop promoters and advocates of your business and improve what your company is worth.

GIVE US ONE DAY OF YOUR TIME,
AND WE'LL GIVE YOU YOUR LIFE BACK.

REGISTER TODAY AT: universalaccounting.com/value-builder-workshops

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LOCATION: 322 W 11000 S, Room 104, South Jordan, UT 84095

ABOUT THE VALUE BUILDER SYSTEM™

The Value Builder System™ is a statistically proven method for increasing the value of a company by 71%.